

## FX Insight

# The Impact of Bank Contagion Risks on FX

### Background

Two US banks, Silicon Valley Bank (SVB, assets: US\$209b) and Signature Bank (assets: US\$118b) were shut down by US regulators over the weekend. In terms of assets at the time of failure, these were the 2<sup>nd</sup> and 3<sup>rd</sup> largest bank failures in US history, with the failure of Washington Mutual (assets: US\$307b) in the 2008 financial crisis remaining the single largest bank failure in the US.

The bank run on SVB was triggered after Moody's downgraded SVB to "outlook negative". SVB then announced its intention to raise capital by selling new shares, which then resulted in Peter Thiel's Founders Fund, among others, advising its depositors (mainly venture funds) to pull their deposits with SVB. There were also fears that venture-funded start-ups and cryptocurrencies could be affected by SVB going under, as SVB was an important lender for the tech and venture capital sector.

Given the risk of contagion on the wider financial system, the Fed, FDIC and US Treasury issued a joint statement to stem the possibility of contagion early on Monday (SG/KL time) that depositors of both SVB and Signature Bank would have full access to their deposits with no cost to the taxpayer. In addition, shareholders and certain unsecured debtholders would not be protected.

Since news on SVB broke last Thursday, shorter-dated US yields have fallen (2Y UST: -74bps) on expectations that the Fed would moderate the pace of rate hikes. The USD has been pressured lower on such expectations, with the DXY today reaching levels as low as -1.91% from its Thursday peak. Fed funds futures have also been pricing both a lower terminal rate of about 5% and a lower likelihood for rate hikes moving forward. The probability of a hike at the next meeting in March 22 has been slashed to about 80% for a 25bps hike. This is a stark contrast to the terminal rate of about 5.75% and 71.2% probability for a 50bps hike (100% for 25bps, 71.2% for 50bps) at the March 22 meeting that was being priced last Wednesday, before the SVB news broke.

### Aim

We look to episodes of bank runs and failures through history to determine what the likely impact of bank contagion risks on FX would be. In addition, we examine the various scenarios for contagion, estimate their likelihoods, and suggest FX strategies for each particular scenario.

### Analysts

Saktiandi Supaat  
(65) 6320 1379  
saktiandi@maybank.com.sg

Shaun Lim  
(65) 6320 1371  
shaunlim@maybank.com

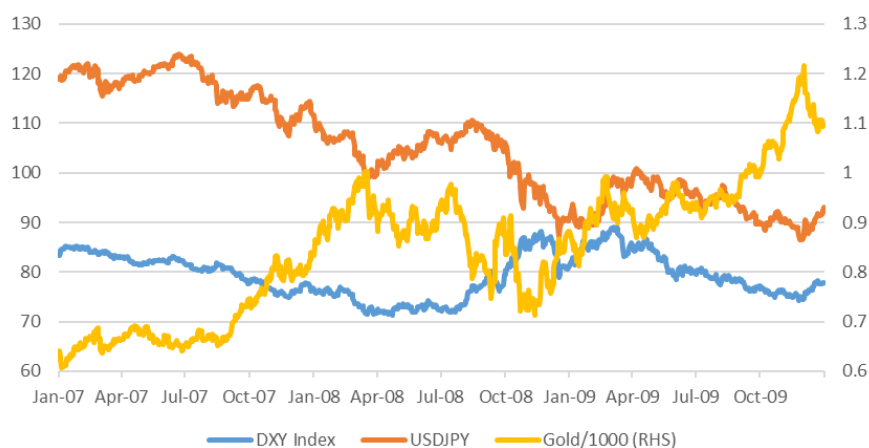
Fiona Lim  
(65) 6320 1374  
fionalim@maybank.com.sg

Alan Lau  
(65) 6320 1378  
alanlau@maybank.com

## Historical Episodes of Bank Runs and Bank Contagion Risks

We look to the most recent episode of fear, uncertainty and doubt in banking which was the Global Financial Crisis from between 2007 to 2009. In this case, we see that the USD initially depreciated from 1Q2007 to 2Q2008 (Figure 1). This was the period of time when the Fed discount window provided cheaper liquidity to the banks as a backstop. In addition, the problem was thought to be largely confined to the US and was not a global issue. We then see a rebound in the USD from 2Q2008 to 1Q2009 as it became apparent that the problem was not confined to just the US alone.

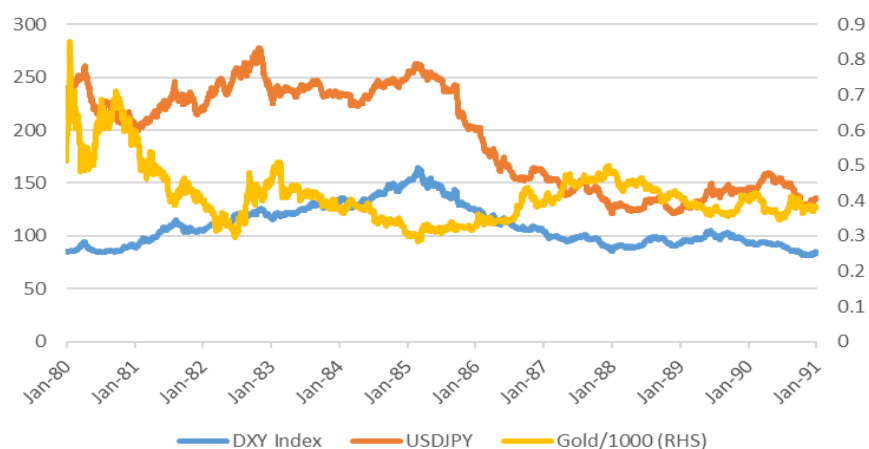
**Figure 1: Global Financial Crisis (2007 to 2008)**



Source: Bloomberg, Maybank FX Research and Strategy

Instead, the global financial system as a whole was under threat of a broader contagion from a collapse in the financial system in the US. Also, we observe that Gold and the JPY broadly gained (Figure 1) over this period of time.

**Figure 2: Savings and Loan Crisis (1980 to 1991)**



Source: Bloomberg, Maybank FX Research and Strategy

Looking at an even older episode, the savings and loan (S&L) crisis, where about one-third of savings and loans associations collapsed in the US, we see that the USD started to depreciate from 1985 (Figure 2), when the

failure of the associations started to make the news. This was considered a slow-moving financial crisis that was considered the biggest failure of the US banking system post Great Depression. A key reason for the crisis was a mismatch of regulations to market conditions. Moral hazard was also a problem because of a combination of guarantees and deregulation, which led to lending standards which exposed banks to far too much risk when compared to the capital that they had on hand. While we observe that JPY broadly strengthened over this period, gold initially sold off and only appreciated as the USD depreciated (Figure 2).

Looking at episodes of fear, uncertainty and doubt in banking even further in the past, the Great Depression of 1929 to 1939 and the Knickerbocker crisis of 1907 also saw a broad sell-off in the USD. We are unable to provide charts from these times, as reliable real-time exchange rate data from these two periods does not exist and the depreciation in the USD was chronicled by historians. We are however cognizant that these were very different times and the world was much less connected than it is now. The world has drastically changed in terms of how quickly information is transmitted, and the pace at which SVB and Signature Bank have failed attests to that.

Based on historical events, we surmise that episodes of fear, uncertainty and doubt that lead to bank runs and bank contagion risks are **negative for the USD should the problems be confined to the US and affect the US economy alone. Traditional safe-havens (JPY, CHF and gold) should be big beneficiaries in such a scenario. Should the problem spillover and become a global issue, then the USD should also then rally alongside the other safe-havens in a global risk-off scenario.**

### Various Scenarios and Outlook for FX

With regards to the current episode of fear, uncertainty and doubt that markets are faced with at the moment, we highlight three possible scenarios in order of decreasing likelihood.

**Scenario 1 (most likely):** The actions of the US government and regulatory authorities quell fear, uncertainty and doubt in markets. The provision of a liquidity backstop and guarantee of the deposits stems the problem and the issue is resolved. There is no further contagion in either the US or to other countries. In this case we see a more dovish Fed that slows down on the pace of rate hikes to not unnecessarily stress the financial system. In this scenario, we maintain our current view for the USD to gradually weaken over the course of the year against most currencies. We expect the biggest beneficiary to be the JPY (short USDJPY) and we also look for other Asian currencies to remain well supported by China's reopening. We also expect the EUR to perform well, given the ECB remains hawkish on the problem of inflation. The risk to this view would be the return of hawkish Fed in the future (three to six months), especially if inflation and labour market data continue to surprise to the upside.

**Scenario 2 (less likely):** The actions of the US government and regulatory authorities does not completely quell fear, uncertainty and doubt in markets. The issue is not completely resolved and there is further contagion that is restricted to the US banking system and this negatively affects the US economy. In this case, we see an even higher likelihood that

the Fed is dovish and slows down on the pace of rate hikes to not unnecessarily stress the financial system. In this scenario, we look for a quicker pace of depreciation for the USD, with the traditional safe-havens JPY, CHF and gold the most likely big beneficiaries. The EUR should also perform well if the ECB remains hawkish on inflation. We would be more cautious on the more risk-sensitive currencies such as the AUD and the MYR, IDR, PHP and THB. The SGD should remain relatively resilient in this scenario as a regional safe-haven.

**Scenario 3 (least likely):** Fear, uncertainty and doubt spiral out of control as the liquidity backstop and guarantee offered by the US government and regulatory authorities does not carry any weight. There are further bank failures in the US and this translates to some global contagion. There is a strong risk-off sentiment that arises from this and the USD benefits from the risk-off in spite of a more dovish and supportive Fed. In a worst case scenario, market participants may choose to hoard USD or refuse to lend USD to each other, risking a USD liquidity crunch. Other beneficiaries remain the safe-havens of the JPY, CHF and gold. The outlook for the EUR turns negative, given that the ECB will likely dial back on hawkishness in this scenario. Risk sensitive currencies such as the AUD and the Asean currencies (MYR, IDR, PHP, THB) will be the worst performers in this scenario. The SGD should still remain relatively resilient as a regional safe-haven.

### Other Risks

A key risk that still exists is the risk that other small US banks fail. This is because they likely have less reserves than the larger banks and their depositor base is also more likely to consist a larger proportion of chunky deposits which when combined implies that a bank run will be more likely in the case of a small bank than that of a larger bank. A case of more banks failing could perpetuate or exacerbate fear, uncertainty and doubt and increase the likelihood of both Scenario 2 and 3.

The other key risk is that the guarantee provided by the US Treasury, Federal Reserve and FDIC to depositors could create an unnecessary moral hazard in the banking system in the US. This could result in a repeat of the Savings and Loan Crisis or Global Financial Crisis if not properly managed. We see in this case that authorities have clearly articulated that equity holders are not protected and this should prevent moral hazard if equity holders are able to dictate how a bank is run. A crisis would be beneficial to the JPY and other safe-havens.

The resolution of the two fallen entities, SVB and Signature Bank is something that we should closely watch for further developments on. In particular, the two banks have assets on their balance sheets that will need to be sold. The two banks were not particularly large and as such we do not expect that the sale of their assets will cause unnecessary volatility in financial markets. Should the resolution go smoothly, we expect that Scenario 1 would become even more likely.

Table 1: Limited Exposure of Regional Banks to US Banks

Country	Claims on US banks (millions of USD)	Liabilities to US banks (millions of USD)	Net exposure to US banks (claims less liabilities)
Australia	60,377	157,793	-97,416
Taiwan	36,156	5668	30,488
Hong Kong	100,683	58,035	42,648
Japan	320,694	305,675	15,019
Korea	32,142	50,800	-18,658
Macau	1135	43	1092
Philippines	7035	4410	2625
Total	558,222	582,424	-24,202

Source: Bank for International Settlements, Maybank FX Research and Strategy

Note: Data is sourced from BIS to which some regional countries do not report bank exposures

### Outlook for the Yuan

The Yuan strengthened around 1% vs. the USD over the past two sessions of trading, in tandem with most of the Asian peers. The broad USD decline was triggered at first by the US labour data which was mixed, paring back bets on a 50bps hike for Mar. The news of Silicon Valley Bank and Signature Bank entering receivership swung the bets on Fed towards a +25bps hike for Mar and spurred a further decline in the USD. Thus far, regional exposure to SVB has been limited (Table 1). Shanghai Pudong Bank has a joint venture with SVB, but the joint venture has also issued a memo that their dealings are on a separate balance sheet. Yuan has thus far been a beneficiary of the saga vs the USD, supported by the prospect of a monetary policy convergence between the Fed and the PBoC. As long as the crisis remains contained within the US, the USD is more likely to decline against peers, including the Yuan. Should there be signs of credit/liquidity stress beyond globally (least likely scenario), we may expect USD to strengthen materially. In that case, we can expect yuan to display resilience on a trade-weighted basis given that the yuan is still perceived to be controlled and guided by PBoC and as such, more insulated to external market events/forces.

### Conclusion

We think that this episode of fear, uncertainty and doubt is likely to be sufficiently contained by the guarantee provided by the US Government and regulatory authorities. We see that the most likely beneficiary moving forward is the JPY (likely to benefit across all three scenarios) and recommend going long on the JPY by selling USDJPY, given that yield differentials between the US and Japan are most likely going to shrink moving forward.

## DISCLAIMER

This report is for information purposes only and under no circumstances is it to be considered or intended as an offer to sell or a solicitation of an offer to buy the securities or financial instruments referred to herein, or an offer or solicitation to any person to enter into any transaction or adopt any investment strategy. Investors should note that income from such securities or financial instruments, if any, may fluctuate and that each security's or financial instrument's price or value may rise or fall. Accordingly, investors may receive back less than originally invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities and/or financial instruments or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Malayan Banking Berhad and/or its affiliates and related corporations (collectively, "Maybank") and consequently no representation is made as to the accuracy or completeness of this report by Maybank and it should not be relied upon as such. Accordingly, no liability can be accepted for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Maybank and its officers, directors, associates, connected parties and/or employees may from time to time have positions or be materially interested in the securities and/or financial instruments referred to herein and may further act as market maker or have assumed an underwriting commitment or deal with such securities and/or financial instruments and may also perform or seek to perform investment banking, advisory and other services for or relating to those companies whose securities are mentioned in this report. Any information or opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward looking statements. Maybank expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

This report is prepared for the use of Maybank's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of Maybank. Maybank accepts no liability whatsoever for the actions of third parties in this respect. This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.

## APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

### DISCLAIMERS

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "Maybank IBG") and consequently no representation is made as to the accuracy or completeness of this report by Maybank IBG and it should not be relied upon as such. Accordingly, Maybank IBG and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. Maybank IBG expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

Maybank IBG and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. One or more directors, officers and/or employees of Maybank IBG may be a director of the issuers of the securities mentioned in this report to the extent permitted by law.

This report is prepared for the use of Maybank IBG's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of Maybank IBG and Maybank IBG and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

### Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

### Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Research Pte. Ltd. ("MRPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact MRPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act), MRPL shall be legally liable for the contents of this report, with such liability being limited to the extent (if any) as permitted by law.

### Thailand

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of Maybank Securities (Thailand) Public Company Limited. Maybank Securities (Thailand) Public Company Limited ("MST") accepts no liability whatsoever for the actions of third parties in this respect.

Due to different characteristics, objectives and strategies of institutional and retail investors, the research products of MST Institutional and Retail Research departments may differ in either recommendation or target price, or both. MST reserves the rights to disseminate MST Retail Research reports to institutional investors who have requested to receive it. If you are an authorised recipient, you hereby tacitly acknowledge that the research reports from MST Retail Research are first produced in Thai and there is a time lag in the release of the translated English version.

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. MST does not confirm nor certify the accuracy of such survey result.

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, MST does not confirm, verify, or certify the accuracy and completeness of the assessment result.

### US

This third-party research report is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Wedbush Securities Inc. ("Wedbush"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by Wedbush in the US shall be borne by Wedbush. This report is not directed at you if Wedbush is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that Wedbush is permitted to provide research material concerning investments to you under relevant legislation and regulations. All U.S. persons receiving and/or accessing this report and wishing to effect transactions in any security mentioned within must do so with: Wedbush Securities Inc. 1000 Wilshire Blvd, Los Angeles, California 90017, +1 (646) 604-4232 and not with the issuer of this report.



**UK**

This document is being distributed by Maybank Securities (London) Ltd ("MSUK") which is authorized and regulated, by the Financial Conduct Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

**DISCLOSURES****Legal Entities Disclosures**

**Malaysia:** This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938-H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. **Singapore:** This report is distributed in Singapore by MRPL (Co. Reg No 198700034E) which is regulated by the Monetary Authority of Singapore. **Indonesia:** PT Maybank Sekuritas Indonesia ("PTMSI") (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the Financial Services Authority (Indonesia). **Thailand:** MST (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. **Philippines:** Maybank Securities Inc (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. **Vietnam:** Maybank Securities Limited (License Number: 117/GP-UBCK) is licensed under the State Securities Commission of Vietnam. **Hong Kong:** MIB Securities (Hong Kong) Limited (Central Entity No AAD284) is regulated by the Securities and Futures Commission. **India:** MIB Securities India Private Limited ("MIBSI") is a participant of the National Stock Exchange of India Limited and the Bombay Stock Exchange and is regulated by Securities and Exchange Board of India ("SEBI") (Reg. No. INZ000010538). MIBSI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) and as Research Analyst (Reg No: INH000000057). **UK:** Maybank Securities (London) Ltd (Reg No 2377538) is authorized and regulated by the Financial Conduct Authority.

**Disclosure of Interest**

**Malaysia:** Maybank IBG and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

**Singapore:** As of 13 March 2023, Maybank Research Pte. Ltd. and the covering analyst do not have any interest in any companies recommended in this research report.

**Thailand:** MST may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MST, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

**Hong Kong:** As of 13 March 2023, MIB Securities (Hong Kong) Limited and the authoring analyst do not have any interest in any companies recommended in this research report.

**India:** As of 13 March 2023, and at the end of the month immediately preceding the date of publication of the research report, MIBSI, authoring analyst or their associate / relative does not hold any financial interest or any actual or beneficial ownership in any shares or having any conflict of interest in the subject companies except as otherwise disclosed in the research report. In the past twelve months MIBSI and authoring analyst or their associate did not receive any compensation or other benefits from the subject companies or third party in connection with the research report on any account what so ever except as otherwise disclosed in the research report.

Maybank IBG may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

**OTHERS****Analyst Certification of Independence**

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

**Reminder**

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of Maybank IBG.



Published by:



**Malayan Banking Berhad**  
(Incorporated In Malaysia)

**Foreign Exchange****Singapore**

Saktiandi Supaat  
Head, FX Research  
saktiandi@maybank.com.sg  
(+65) 6320 1379

Fiona Lim

Senior FX Strategist  
Fionalim@maybank.com.sg  
(+65) 6320 1374

Alan Lau

FX Strategist  
alanlau@maybank.com  
(+65) 6320 1378

Shaun Lim

FX Strategist  
shaunlim@maybank.com  
(+65) 6320 1371

**Indonesia**

Juniman

Chief Economist, Indonesia  
juniman@maybank.co.id  
(+62) 21 2922 8888 ext 29682

Myrdal Gunarto

Industry Analyst  
MGunarto@maybank.co.id  
(+62) 21 2922 8888 ext 29695

**Fixed Income****Malaysia**

Winson Phoon  
Head, Fixed Income  
winsonphoon@maybank.com  
(+65) 6340 1079

Se Tho Mun Yi

Fixed Income Analyst  
munyi.st@maybank-ib.com  
(+60) 3 2074 7606

**Sales****Malaysia**

Zarina Zainal Abidin  
Head, Sales-Malaysia, Global Markets  
zarina.za@maybank.com  
(+60) 03- 2786 9188

**Singapore**

Janice Loh Ai Lin  
Head of Sales, Singapore  
jloh@maybank.com.sg  
(+65) 6536 1336

**Indonesia**

Endang Yulianti Rahayu  
Head of Sales, Indonesia  
EYRahayu@maybank.co.id  
(+62) 21 29936318 or  
(+62) 2922 8888 ext 29611

**Shanghai**

Joyce Ha

Treasury Sales Manager  
Joyce.ha@maybank.com  
(+86) 21 28932588

**Hong Kong**

Joanne Lam Sum Sum  
Head of Corporate Sales Hong Kong  
Joanne.lam@maybank.com  
(852) 3518 8790

**Philippines**

Angela R. Ofrecio  
Head, Global Markets Sales  
Arofrecio@maybank.com  
(+632 7739 1739)